



To: <taxreform@fstb.gov.hk>  
cc:  
Subject: GST - my opinion as a Hong Kong civilian

09/08/2006 20:05

Urgent  
 Return Receipt

Dear Sir/Madam,

I am a businesssman, my company have over 100 staffs in Hong Kong. We are in the retailers sector, and are trading Building Materials in the Hong Kong market.

For the last few years, our business are facing a new challenge, and the competition is from the mainland china retailers. The rental over there is lower, labour cost is lower, and we are selling the same materials, materials made in China. You could very well image that more and more Hong Kong people are crossing the border to make their purchase, and the China retailers can now even delivery the materials to Hong Kong on the next day. So basically the same service as us.

Already we are cutting our margain to fight for survial. And now the government is even trying to increase our selling price with this GST. I think a lot of retailers in Hong Kong are facing the same situation, and we are hoping the government at least not to increase our cost and help us to survive.

Best!

Andrew CHAN